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**COMPANY PROFILE** 







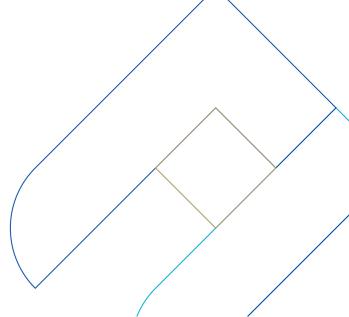


# **Message from the Chairman**

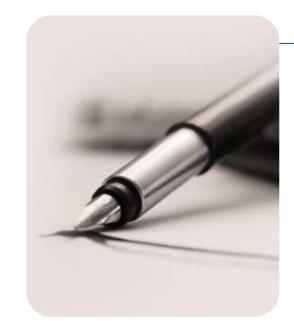
It has always been our vision to provide a better life for the citizens and residents of the United Arab Emirates by elevating every facet of their lives. Today, 47 years later, this humble mission has taken us across the UAE and even beyond the borders of this country, farther than I could have ever imagined. Nasser Abdulla Lootah Group was established to serve and make life easier and more comfortable for people from all walks of life by offering comprehensive solutions for business travels and tours, providing unparalleled services to the cargo and logistics industry, improving the quality of education and healthcare for citizens and residents, manufacturing and distributing pure and safe drinking water and other consumer goods, and finally, offering relaxation and leisure opportunities through our

falconry, horse breeding, and racing ventures. The management and staff of Nasser Abdulla Lootah Group strive to create value for people through services and goods aligned with the group's commitment to improving and enhancing life in the Emirates. As the Chairman of the Group, I would like to take this opportunity to thank all our partners, customers, associates, and staff for their continuous and dedicated effort, trust, and support in propelling Nasser Abdulla Lootah Group to where it is today.

H.E Nasser Abdulla Hussain Lootah Chairman H.E Nasser Abdulla Hussain Loota







# **Message from the Managing Director**

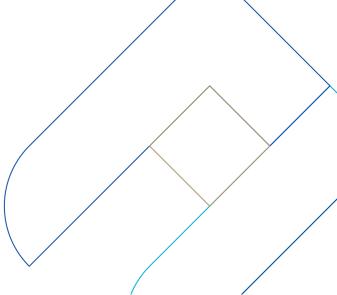
I would like to take this opportunity to thank our valued customers for their continued patronage and confidence in our products and people. Their trust inspires us to be at our best every day and offer world-class service to each and every customer. Backed by our legacy of achievements and record of high customer satisfaction, we are constantly striving to build Nasser Air Travels & Xperienz Holidays as not only a great place to work, but also a provider of exceptionally high-quality business travel services that embraces the highest levels of business integrity, ethics, and commitment to customers.

Since our inception decades ago, Nasser Air Travels & Xperienz Holidays has made rich contributions to the tourism and travel industry in the UAE and abroad. The future of the travel industry is bright, with the sector projected to be a key economic driver, and at Nasser Air Travels, we look forward to playing a vital role in the industry's continued development. As a well-established and progressive destination management and travel management company

operating in the UAE with renowned global partners, Nasser Air Travels & Xperienz Holidays is also well-equipped to take on the many challenges and the evolving dynamics of the industry. We are harnessing our deep market knowledge and business acumen to expand Nasser Air Travels & Xperienz Holidays by way of both organic growth and targeted expansion into new areas of business. Our objective, moving forward, is to identify opportunities, invest in services, and introduce technology in our operations to stay at par with regional and global trends, offering the very best to our clients, partners, and team.

#### Alya Nasser Lootah

Managing Director Nasser Air Travel & Shipping Agencies Xperienz Travel & Holidays







Nasser Air Travel & Shipping Agency (NASA) was founded in 1976 as part of the Nasser Abdulla Lootah Group's mission to reimagine business travel and tourism in the UAE. Over the years, our business and corporate travel agency has cemented its place as a pivotal driving force by shaping the UAE's travel industry as we know it today.

With a rich legacy of shaping experiences and adventures for businesses, NASA now leads the market as a versatile destination and corporate travel management company. It is renowned for its expertise and excellence in not only the Business Travel and Meetings, Incentives, Conferences, and Events (MICE) space, but also in the Marine Travel, Leisure Tourism, and Holiday Experiences segments.

Nasser Air Travel started with a simple mission – to help businesses streamline business travel itinerary planning for executives. We have since evolved into an all-encompassing, trusted travel advisor and partner for

organizations of all sizes, across industries. As we've continued to expand our services and global footprint in line with business travel best practices, we've garnered an esteemed reputation for our professionalism, wealth of experience, and unwavering commitment to top-tier service.

Along the way, we've built key relationships with global players. At Nasser Air Travel, we proudly serve as General Sales Agents (GSA) for partners like Air Mauritius, while our leisure brand, Xperienz Holidays, represents leading travel management organizations such as STAR Tours UK & Aurora Expeditions within the UAE-GCC market.

Supported by one of the foremost diversified groups in the Middle East, we are committed to championing innovation in the travel and tourism industry and striving to make travel increasingly simple and hassle-free for our clients and customers.









# **Reimaging Business Travel**

When it comes to planning business travel experiences, time constraints, logistical uncertainties, and heavy costs often weigh down organizations. But at Nasser Air Travel, we're reimagining how executives and teams can travel together for business or pleasure. By streamlining complex itineraries and focusing on cost efficiency, we're reshaping travel experiences in the UAE and beyond. With innovative solutions and

unwavering dedication, we're rewriting the narrative of business journeys, making them efficient, rewarding, and seamlessly managed. This is a new era of business travel, where we lead the way.





# **Embracing Personal Touch**

At Nasser Air Travel, we stand out by prioritizing the personal touch in customer service - a philosophy that truly sets us apart within the travel industry. In an era dominated by technology, our unique travel mantra embraces the irreplaceable value of human interaction in shaping world-class travel experiences for corporates and businesses of all shapes and sizes. We understand that every aspect of our work involves valued individuals, and that's why our approach remains deeply personal.







## **End-to-End itinerary planning** and management

From flight and hotel bookings to visa assistance, business events organization, and arranging leisure travel experiences, our experienced account management team covers every aspect of business travel for clients, ensuring a smooth and hassle-free door-to-door journey.

## **Airline Reservations** & Ticketing

VISA APPLICATION FORM

Accredited by the International Air Transport Association (IATA), we can book and issue tickets for your upcoming journey with your airline of choice at cost-effective rates with corporate travel discounts.

#### **Hotel Accommodation**

A comfortable stay makes for a good travel experience. We have partnered with hotel brands across the globe to offer executives world-class accommodation wherever their business takes them.

#### **Global Visa Assistance**

Traveling with a global team means dealing with varying visa requirements. Our visa experts assist clients in applying for visas to all major countries. Our consultants will guide you through the application process, including form completion, documentation support, and assistance in securing prior online appointments as required to ensure that every team member clears immigration immediately.

#### **Car Rentals**

If you prefer to drive by yourself at your destination, we can book your favorite car on your business or leisure trip through one of our many trusted car and limousine rental partners locally as well as internationally.

#### **Travel Insurances**

Whether you're heading down under, exploring Europe with your team, or venturing within the GCC, unexpected disruptions shouldn't spoil your trip. Travel the world with confidence. We're here to assist you in finding the right business travel insurance policy to ensure your peace of mind throughout your journey.













Whether you're embarking on a business trip or planning a team getaway, rest assured because we've got you covered from the moment you touch down. We'll streamline your airport experience, ensuring a swift and hassle-free arrival.

## **Airport Transfers**

Forget hailing expensive taxis or calling an Uber. Let us book airport transfers with a private service, so your travelers and guests reach their destination quickly and safely while enjoying comfort and peace of mind.

### Rail Bookings

Tired of flying all the time? We can arrange train tickets worldwide, ensuring the utmost comfort and picturesque journeys while connecting between cities.

#### **Leisure Travel**

Whether it's a spontaneous escape with your team, a well-deserved weekend getaway reward for a top achiever, or an extensive company-wide overseas adventure, our mission is to discover and deliver the precise experience you desire at the perfect price point.

#### **Aircraft Charters**

For top executives who prefer to travel in world-class comfort and prestige, we deliver personalized services that cater to every aspect of the air charter experience, always mindful of client confidentiality. Whether it's a private jet, executive airliner charter flights, helicopters, or a range of specialist aircraft, we ensure an unforgettable and tailored experience.

#### Cruises

At Nasser Air Travel, we also specialize in curating the epitome of luxury travel – all-inclusive cruise ship holidays with a diverse selection from the world's finest contemporary, premium, and niche cruise lines.







# Meetings, Incentives, Conferences,

In the realm of leisure business travel, we've successfully collaborated with renowned tour operators, delivering tailor-made global programs throughout the UAE. When it comes to promotional events, from trade shows to road shows and product launches, we ensure that every detail is meticulously managed. Our highly qualified team collaborates closely with our clients to not just meet but exceed their expectations. Each relationship is a golden opportunity for mutual benefit. Remarkably, some of our most cherished partnerships have lasted over 40 years, a testament to our enduring commitment to always going above and beyond.







## **World-class Account Management**

Effective account management is pivotal to our success. At Nasser Air Travel, we excel in cultivating and retaining client relationships. Our primary aim is to understand each client's unique needs and provide them with top-notch services to help them achieve their objectives. Our clients have direct access to our experienced management team, ensuring they receive the best guidance and support.

# 24/7 Support

As part of our unwavering commitment to making travel easier for clients, Nasser Air Travels offers an after-hours emergency assistance service for travelers, enabling you to promptly modify or arrange urgent travel plans. Our in-house call center travel consultants are accessible via phone or email 7/24, fully equipped to assist you in case of any unforeseen emergencies.





#### NASSER AIR TRAVEL AND SHIPPING AGENCIES





Join us on a journey to stunning destinations for weekend getaways, beach vacations, island holidays, and more, and immerse yourself in the world of upscale travel with Xperienz Holidays, a Nasser Air Travel brand.

Regardless of your destination or budget, we offer something for everyone. Teaming up with the world's finest providers, we deliver the best experiences and luxury travel packages at highly competitive rates. Our services blend deep destination knowledge with an extensive array of offerings, including hotel bookings

with discounts, car rentals, private transfers, tours, and travel insurance, allowing you to craft a unique, tailor-made package for your solo or group travel plans with the guidance of our expert consultants.

Our inbound services encompass a wide spectrum, from stays at budget-friendly hotels as well as all-inclusive resorts in Dubai, and visa assistance for individuals and groups to meet-and-assist services, car rentals, and airport transfers. Plus, our 7/24 emergency support ensures you're never alone on your journey. Come, embark on a voyage like no other with us.





xperienzholidays.com



Xperienz Holidays



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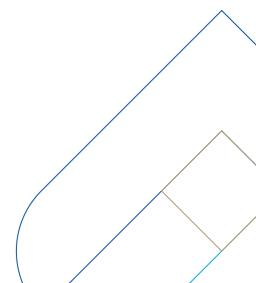


Nasser Air Travel is a proud General Sales Agent (GSA) for Air Mauritius.

Air Mauritius serves as the national carrier of the Republic of Mauritius. Established in 1967, it currently operates a fleet comprising four A350-900s, two A330-900NEOs, one A330-200, and three ATR72-500s. Air Mauritius presently serves 12 destinations spanning Europe, Asia, Australia, Africa, and the Indian Ocean. From Paris's Charles De Gaulle

Airport, connections are offered to over 70 destinations in Europe with Air France.

Plus Kestrelflyer, the airline's frequent flyer program operates in partnership with Emirates Skywards, offering enhanced connectivity to members of both frequent flyer programs.







Our leisure brand Xperienz Holidays is proud to represent Star Tours UK in the GCC-UAE market. Since its establishment in 1997, Star Tours has built a reputation as the preferred tour operator in the UK. A family-owned business, Star Tours maintains a commitment to ongoing improvement and refinement of services, consistently aligning themselves with passengers' specific requirements. Tours organized by Star Tours offer comprehensive coverage at affordable prices, ensuring quality and service remain uncompromised. Their warm and accommodating approach to families, groups, and communities has solidified Star Tours' position as the preferred choice for travelers worldwide.







#### NASSER AIR TRAVEL AND SHIPPING AGENCIES





Our leisure brand, Xperienz Holidays is proud to represent Aurora Expeditions in the GCC-UAE market. From its inception, Aurora Expeditions has embraced a distinct ethos. Co-founders Greg and Margaret Mortimer, driven by a passion for adventure and a deep-seated love for untamed landscapes, launched Aurora Expeditions in 1991.

Their mission was to lead small groups of explorers on journeys of discovery through the very regions that had inspired them, nurturing lifelong advocates for the conservation of these hallowed terrains. Over two decades later, their pioneering zeal remains undiminished, and their commitment to intimate, small-group expeditions and adventure travel tours persists.

Leveraging its size, Aurora Expeditions crafts intimate journeys ranging from 10 to 26 days. Travelers can select their preferred region, duration, and activities, tailoring their experience to their preferences. Throughout the expedition, travelers are accompanied by world-class expedition specialists, considered among the finest in their field. These experts specialize in remote areas and deliver captivating onboard lectures, enriching and entertaining passengers while expanding their knowledge.

Experiences offered by Aurora Expeditions can make for the ultimate adventure for business teams, offering them the opportunity to bond in a thrilling setting.

# **Meet the Team**



SINDHU SHAJI General Manager

Sindhu is the driving force behind Nasser Air Travel & Shipping Agencies, guiding the team to orchestrate exceptional client experiences aligned with the agency's vision, mission, and values.



ASIF SHAIKH

Asif leads our Holidays team to craft unforgettable leisure experiences for business teams







SHAFRAZ ABDUL AZEEZ

Shafraz drives success through strategic sales, forging new partnerships with leading local and global companies across the UAE.



KHALED BIN SAYED Key Account Executive

Khalid nurtures key relationships, ensuring that all clients under his purview receive the best-in-class service.



SAMEER SATHAR Supervisor-Corporate

Sameer manages corporate clients needs with precision, delivering on the Nasser Air Travel promise of



SYED RIZWAN



NASREEN Business Travel Consultant

Nasreen plays a critical role in helping Nasser Air Travel deliver a streamlined travel planning experience to corporate clients.



DANIEL MOSES Team Leader

Daniel focuses on creating client success stories that reflect Nasser Air Travel's commitment to simplifying business journeys.



PRAMOD SIDHARTHAN **Business Travel Consultant** 

ramod is the master of tailoring business travel solutions to the specific needs and requirements of each client.



ANWAR ALI

seamless business travel experiences for executives and





AROONA WALTER





AIDA ALEX

**FAAIZ SYED** 

Travel Consultant

Faaiz collaborates with Nasser Air

Travel partners around the world to

assist clients in their travel plans.





ARSALAN ZAHID

corporate clients.

Business Travel Consultant

Arsalan taps into the agency's

resources and network to deliver

Bhavesh Raval Travel Product Executive

Bhavesh is responsible to develop, enhance and promote travel products and services to meet the needs and expectations ofitability for the business.









Shabana Waheed

entifying her clients' travel goals, nding suitable hotels or resorts, an



# HANNA CASTILLEGA



#### MOHAMMED MUJAHED ALI Chief Accountant

Mujahed is our accountant-extraordinaire, keeping our books balanced and aligned with our goals.





Joshua's duties include posting journal entries, invoicing & updating financial records on a daily basis.



Maduranga Fernando Junior Accountant

journal entries, Detail Oriented, Compliance, Reconciling, General Ledger, Journal Entries and

















Members of Nasser Abdulla Lootah Group



Nasser Lootah Real Estate believes in delivering extraordinary value & assurance its clientele to find the right property and value for their investment. It offers real estate management, leasing and acting as a broker. Being in the industry for years it has built a reputation, for integrity, trust and confidence among its clients.

www.nlre.ae



Lootah Premium Foods has a complete sourcing with the best products to achieve the best of the gastronomy. We are specialized in Fresh food, Organic food, Molecular food and Food services. We provide the best products and services quality to Five Star Hotels and Palaces.

Sourcing, Purchasing, Logistics and all processes are designed to bring the best gastronomy for chefs and all gourmet customers! Lootah Premium Foods supplies Mass Grocery retail and Hypermarket according to their supply chain process and their strategy.

As well as provides the best services quality to its clients working in the preparation of special events and in transportation such as Airlines companies.

www.lootahpremiumfoods.ae



One of the earliest entrants in UAE's burgeoning sector, Emirates Natural Drinking Water was established in 1979 with the setting up on an intergraded plant for bottling Natural Mineral Water at Al Bidia, Dibba in Al Fujairah. We started out our production at 4000 cartons a day, and today the capacity has increased to 15,000 a day in 7 sizes. We also manufacture Pet cups specially packed for Airlines, Supermarkets, Clubs, Schools and Hospitals.

Emirates Natural Drinking Water is a local company dedicated to the development of a healthy lifestyle and well being of the people of the UAE and all the other countries where Emirates Water is distributed. Our Water is sold through out the United Arab Emirates and exported to other countries.

As a producer, Emirates Natural Drinking Mineral Water Company pursues efficiency and safety in processing bottled spring water by using advanced technologies and using the finest ingredients to ultimately provide safety and unparalleled health to the residents, expatriates and tourist.

www.emirateswater.ae



Nasser Air Travel & Shipping Agencies (NASA) was established in 1976 under the dynamic leadership of His Excellency Nasser Abdulla Lootah. In 2007 company restructured and changed the name to N-FREIGHT. Today it has grown into one of the major shipping and freight forwarding company in United Arab Emirates.

N- FREIGHT offers its clients the kind of flexibility no other forwarder can match. Our wide knowledge of total freight solution gives us an edge that makes transporting your cargo safe, easy and on time. Over the years N- FREIGHT has developed close networking partnerships with likeminded professional freight forwarders in key market worldwide specializing in Air, Sea and Road. Our sound infrastructure consists of efficient handling of equipments and spacious open storage facility for odd size cargo.

N- FREIGHT will deliver highest quality Freight solutions and services, with passion, integrity and innovation. We believe that only through the continuous development of the potential of our people and embracing of their diversity, we can succeed.

www.nfreight.ae